


IOWA CREDIT UNION LEAGUE

# Insurance Licensing Workshops

## Credit Life & Disability

February 12 • West Des Moines, IA  
May 15 • Marion (Cedar Rapids), IA  
August 19 • West Des Moines, IA  
October 28 • Waterloo, IA



*Get ready to pass your test!*

*The Power of Partnership*



# Insurance Licensing Workshops

## Credit Life & Disability

Are you involved in selling credit life and disability insurance products to credit union members? Would you like some help in preparing for the state examination? Then this workshop is for you! This session provides the necessary tools and information to prepare you for the State of Iowa Series 10-06 Credit Life and Disability Insurance examination. Study materials will be provided before the workshop begins.

### Instructor

Randy Costello, CPA, owner of Iowa Insurance Seminars, leads training on life, health, personal and commercial insurance lines, as well as credit life and disability. Randy also conducts Series 6 securities training. He has worked with a number of large insurance companies in Iowa and taught classes at UNI on insurance company operations. Nearly 100% of the participants in Randy's workshops are prepared to pass the licensing exam.

### Licensing Examination

Immediately after your session, please contact the exam administrators at Promissor to schedule your test. The state exam is not part of the workshop. Schedule your test at [www.promissor.com](http://www.promissor.com) or call 877-540-5825.

### Tuition

Tuition is \$145. CUs with less than \$15 million in assets receive discounts on registration fees.

### Schedule

8:30–9:00 a.m.	Registration
9:00 a.m.–12:00 p.m.	Sessions
12:00–1:00 p.m.	Lunch
1:00–3:30 p.m.	Sessions

### Locations

#### February 12 & August 19

Simpson College  
3737 Westown Parkway, Suite E  
West Des Moines, IA 50266  
Phone: 515-223-8842

#### May 15

Collins Community Credit Union  
3680 Hwy 151  
Marion, IA 52302  
Phone: 319-447-5850

#### October 28

Veridian Credit Union  
1827 Ansborough Ave  
Waterloo, IA 50701  
Phone: 319-236-5600

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### Confirmations

When you register online and pay with ACH (Iowa Corporate Central account) or credit card, you will receive your registration confirmation via e-mail within three business days. Please allow up to 10 days if you pay by check.

### Cancellations

Cancellations received in writing (via fax 608-231-4327) seven or more days before the start of the program are eligible for a refund of the amount paid minus a \$50 administrative fee. No refunds will be granted if cancellation is received six days or less before a program begins. Substitutions are accepted anytime prior to the start of the program.

## More Learning Resources

You'll find links to additional learning resources, including webinar topics, at [training.iowacreditunions.com](http://training.iowacreditunions.com).

### Be Our Credit Union Guest: Treating Members as Guests Webinar

Identify ways to create an outstanding experience for your members. Determine what members really need through active listening and reiteration.

March 6 • Tuition \$219

### Lending School with Brett Christensen

Discover how your credit union can deliver the lending services your members want and need—while you bring in more revenue.

April 15–17 • Des Moines, IA • Tuition \$799

### Credit Union Seminars in a Box for Staff

Discover a powerful system for developing sales in your credit union. Everything you need to plan and execute a sales workshop is in the box—just add staff! To learn more visit [training.cuna.org](http://training.cuna.org) and choose *Seminars in a Box*.

# Register today!

Visit [training.iowacreditunions.com](http://training.iowacreditunions.com) and choose *Event Calendar*.

For more information, e-mail [leaguetraining@cuna.coop](mailto:leaguetraining@cuna.coop) or call 800-356-9655, ext. 4249.



PO Box 431 | Madison, WI 53701-0431

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