

## CUNA Business Development School: Part II Schedule

**October 19-22, 2009  
Fort Worth, TX**

Monday	Tuesday	Wednesday	Thursday
7:15-8:15 a.m. <i>Registration &amp; Networking Breakfast Provided</i>	7:30-8:30 a.m. <i>Networking Breakfast Provided</i>	7:30-8:30 a.m. <i>Networking Breakfast Provided</i>	7:30-8:30 a.m. <i>Networking Breakfast Provided</i>
8:15-8:30 a.m. <i>Welcome &amp; Orientation</i>	8:30 a.m.- Noon <b>Supporting &amp; Growing Your Business Development Program</b>	8:30 a.m.-Noon <b>Developing &amp; Delivering Your Message With Confidence</b>	8:30 a.m.-Noon <b>Return on Member: Managing Members as Investments</b>
8:30-11:45 a.m. <b>Roundtable Discussion on Best Practices</b>			
11:45 a.m.-1:00 p.m. <i>Networking Lunch Provided</i>	Noon-1:15 p.m. <i>Lunch on Your Own</i>		
1:00-4:15 p.m. <b>Using Financial Literacy as a Growth Initiative</b>	1:15-4:30 p.m. <b>Supporting &amp; Growing Your Business Development Program</b> <i>(continued)</i>	1:15-4:30 p.m. <b>Developing &amp; Delivering Your Message With Confidence</b> <i>(continued)</i>	1:15-4:30 p.m. <b>Successfully Selling Your Credit Union</b>

*\*Schedule is subject to change.*

*Revised 1/8/09*

### FOR MORE INFORMATION

Visit [training.cuna.org](http://training.cuna.org) and choose *Schools & Conferences*.

#### PROGRAM CONTENT:

E-MAIL: [training@cuna.coop](mailto:training@cuna.coop)

CALL: 800-356-9655, ext. 4249

#### REGISTRATION INFORMATION:

E-MAIL: [reginfo@cuna.coop](mailto:reginfo@cuna.coop)

CALL: 800-356-9655, ext. 4400

