

CUNA Business Lending Certification Institute: Credit Analysis

July 20-24, 2009 • Madison, Wisconsin

Monday	Tuesday	Wednesday	Thursday	Friday
7:00-8:00 a.m. Continental Breakfast	7:00-8:00 a.m. Continental Breakfast	7:00-8:00 a.m. Continental Breakfast	7:00-8:00 a.m. Continental Breakfast	7:00-8:00 a.m. Continental Breakfast
7:30-8:15 a.m. <i>Registration</i>	8:30-9:30 a.m. Homework Review	8:30-9:30 a.m. Homework Review	8:30-10:00 a.m. Debt Financing from Non-Traditional Sources	7:30-7:45 a.m. Final Q&A Period
8:15-8:30 a.m. Introduction & Overview	9:30-11:45 a.m. Analyzing Business Tax Returns	9:30-11:00 a.m. The Cashflow Statement	10:00-11:45 a.m. Types of Financing & Loan Covenants	7:45-10:30 a.m. Final Exam for Business Lending Credit Analysis Certification
8:30-Noon Review the Business Credit Analysis Process		11:00-11:45 a.m. Financial Projections		10:30-10:45 a.m. Wrap-Up
11:45 a.m.-1:00 p.m. <i>Lunch On Your Own</i>	11:45 a.m.-1:00 p.m. <i>Lunch On Your Own</i>			
Noon-1:00 p.m. <i>Networking Lunch Provided</i>				
1:00-4:30 p.m. Review the Business Credit Analysis Process (continued)	1:00-2:00 p.m. Analyzing Business Tax Returns (continued)	1:00-2:00 p.m. Financial Projections (continued)	1:00-4:00 p.m. Case Study	
4:30-5:00 p.m. Q&A Period & Session Summary	2:00-3:30 p.m. Repaying Loans	2:00-3:00 p.m. Financing Sources for Start-up Businesses	4:00-5:00 p.m. Q&A Period & Session Summary	
5:00-6:00 p.m. <i>Networking Reception</i>	3:30-4:30 p.m. Life Cycles of Businesses	3:00-3:30 p.m. How to Finance Fast-Growth Businesses		
	4:30-5:00 p.m. Q&A Period & Session Summary			

*Schedule is subject to change.

Revised 12/26/08

FOR MORE INFORMATION

Visit training.cuna.org and choose *Schools & Conferences*.

PROGRAM CONTENT:

E-MAIL: training@cuna.coop

CALL: 800-356-9655, ext. 4249

REGISTRATION INFORMATION:

E-MAIL: reginfo@cuna.coop

CALL: 800-356-9655, ext. 4400

